



## EDUCATION

- Bachelor of Science in Social Work – Ohio State University

## CIVIC

- Senior Pastor Relations Committee Member – Medina United Methodist Church

# Key Personnel

## ANDREA GREEN

Human Resources Director

Mrs. Andrea Green is responsible for the strategic and functional aspects of all the human resources related disciplines of IRG Realty Advisors, including:

- Recruiting and interviewing prospective employees;
- Conducting company orientations and on-going training;
- Developing strategic compensation plans;
- Aligning performance management systems with compensation structure;
- Monitoring negotiations for group health care benefits;
- Conducting open enrollment for employees' annual elections pertaining to health care;
- Overseeing the Family and Medical Leave Act compliance; and
- Adhering to the confidentiality provisions for employee personnel files.

## CAREER OVERVIEW

Prior to joining IRG Realty Advisors in 2009, Mrs. Green was the Regional Sales Director for Beverly Enterprises. She was with Beverly Enterprises for over 15 years focusing primarily on sales and marketing aspects of the organization, including negotiating all managed care and private insurance contracts as well as overseeing case management activity in Ohio, West Virginia, and Michigan. Mrs. Green managed a staff of 20 individuals in this role.