



#### EDUCATION

- Bachelor of Science in Business Administration, The Citadel, The Military College of South Carolina

#### CERTIFICATIONS

- Licensed Real Estate Agent, Ohio

#### AFFILIATIONS

- The Citadel Alumni Association – Member

#### INDUSTRY RELATED EXPERIENCE

- Project Management
- Development Services
- Transaction Management
- Asset Management

## Key Personnel

### LEE D. BURGER

Vice President, Project Management and Transaction Services

With over 30 years of experience in commercial real estate, Lee has worked in all disciplines and product types of the commercial real estate industry. During his career, Lee has worked with clients that range from entrepreneurial investors to Fortune 500 companies. On behalf of IRG Realty Advisors, Lee heads up the Project Management and Transaction Management disciplines. The project management platform encompasses all things from building rehabilitation work to grounds up development projects. The transaction management arena includes landlord and tenant representation, acquisition and disposition work, and investment real estate. Through his work at IRG Realty Advisors and previous assignments, Lee has had the opportunity to transact business in many areas of the country – specifically the Midwest, Southeast, and Northwest to include the rocky mountain states. Lee is a graduate of The Citadel, The Military College of South Carolina.

#### CAREER OVERVIEW

Lee's project management and development experience has included site acquisition, due diligence, entitlements, direction and coordination of all professionals, municipal approvals, and proforma preparation. Mr. Burger developed a "playbook" for these services which became a best practices tool. This playbook is designed to move a site/project through the many necessary steps and approvals in a timely manner to ensure speed-to-market. His additional experience includes budgeting, contractor selection, contract awarding, and scheduling.

Prior to joining IRG Realty Advisors, Mr. Burger held several positions with Trammell Crow Company. As Vice President and Director of Portfolio Services, Lee was responsible for the staff which completed the transactions and portfolio management activity in excess of 14 million square feet on a national basis. In addition, Lee was tasked with managing a retail expansion initiative of more than 30 sites for Key Bank. Site selection, site acquisition, entitlements, construction and store opening are the highlights of a comprehensive approach to Lee's development experience. Mr. Burger was also responsible for a new store development campaign resulting in the development of over 70 retail stores over a two year period for Dairy Mart Convenience Stores.